



MARGIN & PEOPLE MANAGEMENT PROGRAM



DO YOU ASPIRE TO BECOMING THE MANAGER OR HOLDING A LEADERSHIP ROLE?

Apply now to participate in the MPM Program

ABOUT

The MPM Program is designed to provide lot feeders and industry professionals with a deeper understanding of how to manage a modern feedlot business.

Skills required to run any successful business include people management and an understanding of business financials. The MPM Program sessions cover topics such as basic financial margin management, time management, setting priorities, human behaviour and how to work more effectively with other people, especially in difficult situations.

The MPM Program was established in 2008. The Program now boasts a strong alumni network of over 146 lot feeders and industry professionals, many of whom are now prominent industry leaders.

WHO SHOULD APPLY?

The training is aimed at feedlot employees and industry professionals who aspire to becoming a Manager or gaining a leadership role in their business. It is also valuable for those employees who already manage a number of staff and are looking to gain further skills in the area of people management or perhaps seeking a better understanding of general business management.

HOW TO APPLY

Complete an application form at feedlots.com.au/mpm. A maximum of 12 people will be accepted per year into the training. It is allocated on a first in, first served basis, so please ensure you email your interest ASAP. We keep a waitlist for future MPM Programs and offer positions to those on the list first.

TRAINING MODULES

SESSION 1 | 30 - 31 August 2023

DiSC Profiling and Building Team Performance
Conducted by Zoetis & Australian Institute of Management

SESSION 2 | 1 - 2 November 2023

Commodity Management, Crisis Management and Finance Fundamentals, Awards & Scholarship Opportunities Overview, Industry Advocacy, Feedlot R&D Program
Conducted by Australian Institute of Management, StoneX, Tony Batterham APIAM, ALFA, MLA

SESSION 3 | 21 & 22 February 2024

Professional Presentation Skills, Behaviour Styles and People Management
Conducted by WeTrain & Zoetis

SESSION 4 | 17 - 18 April 2024

Feedlot & Processing Facility Tour

REGISTRATION FEE

ALFA Member \$7,168
Non-Member \$9,368

The fee is GST-inclusive and includes all training and manuals as well as accommodation, meals and on-ground course transport. Cost does not include travel to and from sessions.

Applications Close 30 June 2023.



MPM PROGRAM REGISTRATION FORM

REGISTRATION DETAILS

Please fill out the registration details and submit your registration form following the instructions.

Participant's Name: _____ Position: _____

Feedlot/Company: _____

Town: _____ State: _____

Mobile: _____ Email: _____

Nearest Airport: _____

Do you have any allergies/ medical conditions/ dietary requirements we should be aware of? Yes [] No []

If yes, please specify:

Have you ever been vaccinated for Q Fever? Yes [] No []

Please nominate an emergency contact: _____ Mobile: _____

Manager's Name: _____

Manager's Email: _____

Manager's Signature: _____ Date: ___ / ___ / ___

REGISTRATION FEE

ALFA Member: \$7,168pp (inc. GST)

Non-Member: \$9,368pp (inc. GST)

Fee includes sessions, accommodation and meals during sessions. Travel to and from sessions is at own expense.

PAYMENT DETAILS

I would like to make payment upon invoice

Please charge my credit card A\$ _____ Mastercard Visa

Card number: _____ 3 digit security code: _____

Card holder's name: _____ Expiry date: ___ / ___

Card holder's signature: _____ Date: ___ / ___ / ___

SUBMIT YOUR REGISTRATION

To submit your registration please forward your completed and signed form to ALFA via one of the following methods:

E: events@feedlots.com.au **A:** GPO Box 149, Sydney NSW 2001

TERMS & CONDITIONS

Given the upfront costs expended by ALFA for the organisation of this training, refunds will not be issued unless cancellations are received before the application close date, 30 June 2022.

If the registered person is unable to participate in any of the sessions, your feedlot/business may nominate a substitute employee to attend the session, otherwise, this session is forfeited. No part refunds will be issued, nor will there be an ability to attend the session at a later date.